



## **CUSTOMER ACCESSORIAL AGREEMENT**

### **Customer Charges**

All charges are determined using values submitted during customer bid or values negotiated on a contract or transactional basis. Once a load is tendered to Hanson Transportation Management Services (HTMS) and customer receives confirmation from HTMS, customer shall have 24 hours prior to load appointment time to dispute the rate (excludes unloading and detention charges, which should be communicated to HTMS within one business day of unloading). If the Customer fails to dispute the rate within that period, the amount listed on the confirmation sheet or email will be the amount invoiced to Customer plus any applicable accessorial listed below.

### **Expedite / Emergency Request**

Customer requests made with less than 48 hour notification shall be considered an expedite request and will be invoice at cost +15% administration fee (minimum fee \$150). This includes any requested load change after published cut-off time.

### **Stop Pay**

Not counting the initial pickup and final delivery, HTMS will charge \$75 for each incremental stop and will escalate the charge by \$75 for each additional stop-off:

- 1<sup>st</sup> Stop - \$75
- 2<sup>nd</sup> Stop - \$150
- 3<sup>rd</sup> Stop - \$225
- 4<sup>th</sup> Stop - \$300
- Etc.

### **Truck Ordered Not Used (TONU)**

TONU will be charged at the rate of \$350 per shipment if cancelled with less than 24 hours prior to load appointment including canceled expedite / emergency shipments that are tendered with less than 48 hours notification.

### **Detention/Layover Pay**

Detention will be charged at rate of \$75 / hour after 2 hours up to a maximum of \$375 (Layover pay amount) with charges rounded up to nearest ¼ hour. Example: appointment/arrival 15:00 and driver departs at 18:08. (18:08 - 15:00 = 3:08 less 2:00 "free time" = 1:08 hours of detention rounded up to nearest ¼ hour or 1.25 X \$75 = \$93.75.

### **New York City Surcharge**

For deliveries made within zip ranges 10000-10499 and 11000-11999, NY City Surcharge will be charged in the amount of \$550.

### **Intermodal Equipment Detention at Origin and Destination**

2 days/first weekend free time (first weekend free only if other free time has not expired prior). After free time expires:

- Days 1-3 - \$50/Day
- Days 4-7 - \$100/Day
- Days 8+ - \$150/Day

### **Railroad Terminal Storage**

Free time calculated as day of notify plus one day. After free time expires, (partial day charged as full day):

- Days 1-3 - \$75/Day
- Days 4-7 - \$150/Day
- Days 8+ - \$300/Day

### **Out of Route Mileage / Returns**

If changes or issues occur in transit that increase the mileage on a trip, the contracted/agreed upon rate on the tender will be applied for the additional miles. Should product be left on the trailer due to an OS&D situation, or full load rejection, the customer is required to provide direction/disposition on the product and a transactional return/diversion rate will be \$100, \$3 per mile + fuel.

**Fuel Surcharge:**

Fuel calculated on each shipment based on carrier pick-up date utilizing the US Department of Energy (DOE) weekly published National Diesel (On-Highway) rate. <https://www.eia.gov/petroleum/data.php#prices> (see tables)

Truck Load / Intermodal

Base Rate \$1.20

\$0.01 increase/decrease for every \$0.05 DOE Change

<b>Truck Load &amp; Intermodal Fuel Surcharge</b>					
<b>Mileage Based</b>					
Up to - DOE National Average	Fuel Surcharge per Mile	Up to - DOE National Average	Fuel Surcharge per Mile	Up to - DOE National Average	Fuel Surcharge per Mile
\$1.20	\$0	\$3.05	\$0.37	\$4.90	\$0.74
\$1.25	\$0.01	\$3.10	\$0.38	\$4.95	\$0.75
\$1.30	\$0.02	\$3.15	\$0.39	\$5.00	\$0.76
\$1.35	\$0.03	\$3.20	\$0.40	\$5.05	\$0.77
\$1.40	\$0.04	\$3.25	\$0.41	\$5.10	\$0.78
\$1.45	\$0.05	\$3.30	\$0.42	\$5.15	\$0.79
\$1.50	\$0.06	\$3.35	\$0.43	\$5.20	\$0.80
\$1.55	\$0.07	\$3.40	\$0.44	\$5.25	\$0.81
\$1.60	\$0.08	\$3.45	\$0.45	\$5.30	\$0.82
\$1.65	\$0.09	\$3.50	\$0.46	\$5.35	\$0.83
\$1.70	\$0.10	\$3.55	\$0.47	\$5.40	\$0.84
\$1.75	\$0.11	\$3.60	\$0.48	\$5.45	\$0.85
\$1.80	\$0.12	\$3.65	\$0.49	\$5.50	\$0.86
\$1.85	\$0.13	\$3.70	\$0.50	\$5.55	\$0.87
\$1.90	\$0.14	\$3.75	\$0.51	\$5.60	\$0.88
\$1.95	\$0.15	\$3.80	\$0.52	\$5.65	\$0.89
\$2.00	\$0.16	\$3.85	\$0.53	\$5.70	\$0.90
\$2.05	\$0.17	\$3.90	\$0.54	\$5.75	\$0.91
\$2.10	\$0.18	\$3.95	\$0.55	\$5.80	\$0.92
\$2.15	\$0.19	\$4.00	\$0.56	\$5.85	\$0.93
\$2.20	\$0.20	\$4.05	\$0.57	\$5.90	\$0.94
\$2.25	\$0.21	\$4.10	\$0.58	\$5.95	\$0.95
\$2.30	\$0.22	\$4.15	\$0.59	\$6.00	\$0.96
\$2.35	\$0.23	\$4.20	\$0.60	\$6.05	\$0.97
\$2.40	\$0.24	\$4.25	\$0.61	\$6.10	\$0.98
\$2.45	\$0.25	\$4.30	\$0.62	\$6.15	\$0.99
\$2.50	\$0.26	\$4.35	\$0.63	\$6.20	\$1.00
\$2.55	\$0.27	\$4.40	\$0.64	\$6.25	\$1.01
\$2.60	\$0.28	\$4.45	\$0.65	\$6.30	\$1.02
\$2.65	\$0.29	\$4.50	\$0.66	\$6.35	\$1.03
\$2.70	\$0.30	\$4.55	\$0.67	\$6.40	\$1.04
\$2.75	\$0.31	\$4.60	\$0.68	\$6.45	\$1.05
\$2.80	\$0.32	\$4.65	\$0.69	\$6.50	\$1.06
\$2.85	\$0.33	\$4.70	\$0.70	\$6.55	\$1.07
\$2.90	\$0.34	\$4.75	\$0.71	\$6.60	\$1.08
\$2.95	\$0.35	\$4.80	\$0.72	\$6.65	\$1.09

Less than Truck Load & Velocities (Multi-Vendor Consolidation)

Base Rate: \$1.18 @ 3.5%

0.5% increase/decrease for every \$0.05 DOE Change

<b>LTL &amp; Velocities Fuel Surcharge</b>					
<b>Percent Based</b>					
Up to - DOE National Average	Fuel Surcharge	Up to - DOE National Average	Fuel Surcharge	Up to - DOE National Average	Fuel Surcharge
\$1.18	3.5%	\$3.03	22.0%	\$4.88	40.5%
\$1.23	4.0%	\$3.08	22.5%	\$4.93	41.0%
\$1.28	4.5%	\$3.13	23.0%	\$4.98	41.5%
\$1.33	5.0%	\$3.18	23.5%	\$5.03	42.0%
\$1.38	5.5%	\$3.23	24.0%	\$5.08	42.5%
\$1.43	6.0%	\$3.28	24.5%	\$5.13	43.0%
\$1.48	6.5%	\$3.33	25.0%	\$5.18	43.5%
\$1.53	7.0%	\$3.38	25.5%	\$5.23	44.0%
\$1.58	7.5%	\$3.43	26.0%	\$5.28	44.5%
\$1.63	8.0%	\$3.48	26.5%	\$5.33	45.0%
\$1.68	8.5%	\$3.53	27.0%	\$5.38	45.5%
\$1.73	9.0%	\$3.58	27.5%	\$5.43	46.0%
\$1.78	9.5%	\$3.63	28.0%	\$5.48	46.5%
\$1.83	10.0%	\$3.68	28.5%	\$5.53	47.0%
\$1.88	10.5%	\$3.73	29.0%	\$5.58	47.5%
\$1.93	11.0%	\$3.78	29.5%	\$5.63	48.0%
\$1.98	11.5%	\$3.83	30.0%	\$5.68	48.5%
\$2.03	12.0%	\$3.88	30.5%	\$5.73	49.0%
\$2.08	12.5%	\$3.93	31.0%	\$5.78	49.5%
\$2.13	13.0%	\$3.98	31.5%	\$5.83	50.0%
\$2.18	13.5%	\$4.03	32.0%	\$5.88	50.5%
\$2.23	14.0%	\$4.08	32.5%	\$5.93	51.0%
\$2.28	14.5%	\$4.13	33.0%	\$5.98	51.5%
\$2.33	15.0%	\$4.18	33.5%	\$6.03	52.0%
\$2.38	15.5%	\$4.23	34.0%	\$6.08	52.5%
\$2.43	16.0%	\$4.28	34.5%	\$6.13	53.0%
\$2.48	16.5%	\$4.33	35.0%	\$6.18	53.5%
\$2.53	17.0%	\$4.38	35.5%	\$6.23	54.0%
\$2.58	17.5%	\$4.43	36.0%	\$6.28	54.5%
\$2.63	18.0%	\$4.48	36.5%	\$6.33	55.0%
\$2.68	18.5%	\$4.53	37.0%	\$6.38	55.5%
\$2.73	19.0%	\$4.58	37.5%	\$6.43	56.0%
\$2.78	19.5%	\$4.63	38.0%	\$6.48	56.5%
\$2.83	20.0%	\$4.68	38.5%	\$6.53	57.0%
\$2.88	20.5%	\$4.73	39.0%	\$6.58	57.5%
\$2.93	21.0%	\$4.78	39.5%	\$6.63	58.0%

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Company Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Date