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Refrigerated **Warehousing** Solutions, Scalable to Your Needs

As the 16th largest refrigerated warehouse network in the country, Hanson Logistics provides a comprehensive range of traditional storage and innovative flow through warehousing solutions scalable to your specific needs. Hanson Logistics is a predominately temperature-controlled logistics provider based in Michigan and Indiana, with 8 facilities and a total capacity of 48,000,000 cu. ft. of deep frozen, refrigerated and dry warehousing space.

Flexible and Effective **Transportation** Management Solutions

Hanson Transportation Management Services provide cost-effective, service-oriented solutions for dry and refrigerated moves. By utilizing both asset and non-asset transportation, we offer greater flexibility, faster response to your changing demands and improved efficiency across multiple lanes.

- Nationally dedicated, LTL and truckload freight
- Scheduled LTL and consolidated moves
- Multi modal options
- Utilizing your dedicated or private fleet
- Improving ratios through continuous moves and merge-in-transit
- Gaining control over inbound
- Implementing freight consolidation scenarios
- Reducing the costs and administration associated with carrier sourcing, qualification, management and payment
- Benchmarking performance for continuous improvement
- 'Safety net' of a company-owned fleet

Distribution: **Velocities™ MVC** — Multi-Vendor Consolidation Program

Velocities™ MVC is a win/win cold supply chain fulfillment program. Food manufacturers share truckload savings when shipping smaller, higher frequency orders; retailers receive scheduled, consolidated truckload deliveries consistent with their continuous fulfillment strategies. Velocities™ MVC enables food manufacturers to realize substantial savings in fuel, labor, equipment, and overhead, and reduce their carbon footprint. Velocities™ MVC is the core service of the Hanson Chicago Consolidation Center, our 14,500,000 cu. ft. temperature-controlled facility is located just east of Chicago at the crossroads of I-80/94 and I-65.

Specialized **Distribution**

Hanson Specialized Distribution offers the service and on-demand capacity benefits of a private fleet without the operational burden, liability and overhead. When structured to support your specific inbound and outbound needs, specialized distribution can also be a cost-effective alternative to contract carriage, assuring you of the capacity required for JIT and production flow, as well as high-velocity order fulfillment.

Specialized distribution ranges from street level retail order fulfillment to inbound material control. We can develop and manage a program of dedicated trucks and uniformed delivery staff to deliver dry and refrigerated SKU's, keeping your store shelves and coolers freshly stocked every day.

Food Safety is Our First Order of Business

Hanson Logistics is combining operational excellence, company-wide training and technological improvements that allow us to track every item received, held and released from our distribution centers. RFID and product sensors monitor temperature to ensure that food products are held at an optimal temperature. By ensuring that our carriers are thoroughly qualified, and by using Infor 10 Supply Chain software, we are able to extend our transparency upstream and downstream. The Hanson company-owned refrigerated fleet is an additional 'safety net' not only for capacity but also for safety in our integrated food supply chain.

In addition to our ongoing ASI Superior rated facilities and adherence to HACCP principles, Hanson Logistics is currently undergoing audit and certification process of the BRC Global Standard for Food. This standard is recognized as a GFSI (Global Food Safety Initiative) benchmarked food safety scheme and has been accepted by major retailers throughout the world.

Historical Highlights

- 1954 - Incorporates as Southern Michigan Cold Storage Co.
- 1955 - Constructs Benton Harbor warehouse.
- 1956-1962 - Freezer additions and dry storage are added.
- 1969 - Purchases Vroom Cold Storage in Hart, Michigan.
- 1970-1972 - Expands Benton Harbor and Hart warehouses.
- 1973 - Constructs refrigerated warehouse in Logansport, Indiana; opens facility in South Bend, Indiana.
- 1979 - Purchases the Duffy Mott Company plant in Hartford, Michigan.
- 1980 - Purchases additional freezer in Hartford, Michigan.
- 1984 - Purchases processing plant/freezer adjacent Benton Harbor warehouse.
- 1985 - Purchases dry warehouse in Riverside, Michigan.
- 1989 - Tri-State Investments, Inc. becomes majority shareholder.
- 1990 - Company enters the bagged ice business.
- 1991 - Merlin Hanson elected Chairman of the Board.
- 1993 - Name changes to Hanson Cold Storage Co.
- 1994 - Purchases Koops Freezer in Decatur, Michigan.
- 1995 - Purchases a refrigerated warehouse in Lafayette, Indiana.
- 1999-2002 - Expands Lafayette, Indiana facility, begins consolidation service.
- 2004 - Launches transportation management services.
- 2005 - Changes name to Hanson Logistics.
- 2005 - Rolls out Velocities™ Multi-Vendor Consolidation program.
- 2005 - Adds company owned truck fleet; begins dedicated transportation.
- 2007 - Breaks ground on new 14,500,000 cu. ft. Chicago Consolidation Center.
- 2009 - Receives approval as Walmart Third Party Consolidator; invests \$2 Million in Hartford Campus.
- 2010 - Phase II adds 2.5 million cu. ft. to Chicago Consolidation Center.
- 2011 - Expands the Decatur food processing center.
- 2012 - Implements Infor SCE for greater customer inventory visibility and order traceability.
- 2012 - Expands Hanson Transportation Management Services with new equipment, greater lane coverage.
- 2013 - Adds 12,000 pallet positions in Phase III expansion of Chicago Consolidation Center.
- 2015 - Completes Phase IV of Chicago Consolidation Center adding 12,000 pallets.
- 2016 - Announces new South Haven, Michigan Logistics Campus